



KERALA PUBLIC ENTERPRISES (SELECTION & RECRUITMENT) BOARD

Vellayambalam, VikasBhavan P.O, Thiruvananthapuram

E-mail : kpesrb@gmail.com Tel : 0471-2995042

NOTIFICATION

CATEGORY NO: **066/2024**

Opening Date: 14-06-2024

Closing Date: 17-07-2024

Name of the PSU : KIIFCON
Name of the post : Chief Executive Officer (CEO)
No. of Vacancy : 1
Scale of pay of the Post : Salary as per the market standard with the qualification and skill set of the candidate

I. COMPANY PROFILE:

KIIFCON is a private limited company, a 100 per cent subsidiary of KIIFB, under the Finance (Infrastructure) Department of the Kerala Government. KIIFCON offers consultancy services including professional technical services, and sustainable and innovative solutions for infrastructure development. KIIFCON is an arm of KIIFB, incepted to construct visionary and sustainable engineering solutions that adapt to the best global practices. KIIFCON is set to create a benchmark in engineering infrastructure services within the state of Kerala.

II. JOB DESCRIPTION AND RESPONSIBILITIES:

The Chief Executive Officer is the Chief Executive of the Company and accountable to the Board of Directors / KIIFB/ Shareholders. He/She is responsible for the efficient functioning of the Company, and for achieving its corporate objectives and performance parameters.

III. ELIGIBILITY:

1. QUALIFICATION:

Should be a Graduate preferably in Engineering with a Post Graduation in Management / Post Graduation Diploma in Management equivalent to MBA from a reputed Institute.

2. AGE LIMIT:

Minimum age shall be 45 years and should not cross 62 years as on the date of Notification for the vacancy of the post.

3. EXPERIENCE:

Should have overall 20 years of experience in consultancy in infrastructure sectors/Project management

4. SKILLS:

(1) Market knowledge and Strategic Planning:- Should have understanding of the infrastructure sector, including industry trends, regulatory issues, and market opportunities as well as be capable of developing and implementing strategic plans that align with KILFCON's goals and drive sustainable growth. (2) Team Leadership:- Should have experience in hiring, training and motivating employees, as well as fostering a culture of collaboration and excellence, Strong leadership abilities including strategic direction, decision making, and communication skill are essential. Should have led and/or collaborated with a team of experts such as Engineers, Architects, Finance experts Business Development personnel for acquiring and delivering consultancy business across various infrastructure verticals for achieving business targets in time bound business and revenue targets. (3) Administrative/IT Experience: Should have administrative experience in leading teams comprising personnel from cross-cultural backgrounds. Shall be tech savvy and knowledge in deployment of IT systems for organizational purpose will be an added advantage. (4) Project Management Skills: Should have experience in managing projects across various infrastructure verticals such as Roads, Airstrips, Buildings, Ports, Industrial parks, Water Waste Water, Health etc. Experience in entire project life cycle management from concept to implementation in any one of the sectors will be an added advantage. Understanding of government procurement systems will be an added advantage. Knowledge and experience in implementing multilateral funded projects at Central/State level is preferable. (5) Financial Management Skills: Should have strong financial management skills, including budgeting, forecasting, cost control, accounting and profitability analysis. Managing investments and optimizing financial performance would be beneficial. (6) Risk Management and Compliance: Should have the ability to manage risks related to project delivery, financial stability, regulatory compliance, and business continuity. (7) Client Acquisition and Relationship Building: Should have an ability to acquire clients, build strong relationships, and deliver value-added

services to clients in the infrastructure sector that will contribute to KIIIFCON's growth. Business development skills, including lead generation, proposal writing, and contract negotiation, are other important attributes for growing the client base and increasing revenue. 8) Business development skills:- Including lead generation, proposal writing, and contract negotiation, are other important attributes for growing the client base and increasing revenue.

IV. NOTE TO APPLICANTS:

1. The applicants are required to go through the notification carefully and satisfy themselves about their eligibility for this recruitment before applying
2. Admittance to the interview will be provisional only. The Interview Board will have the right not to evaluate the performance of the candidate if material discrepancy is found regarding the applications/credentials at the interview stage. The candidature of such candidate will be rejected.
3. Candidates shall submit their applications via online mode only. Applications submitted via any other medium will be summarily rejected.
4. Candidates must upload their essential qualification and essential experience certificates while applying. Those who fail to upload the certificates shall be summarily rejected.
5. Candidate should provide a valid email ID and mobile number as all correspondence pertaining to recruitment will be communicated by the email address and mobile number provided at the time of filling online application.

Secretary
Kerala Public Enterprises
(Selection & Recruitment) Board